



7600 Colshire Drive
McLean, VA 22102
(877) 454-8797 or (571) 282-6050
www.litsys.com

Transforming Data into Knowledge

LSI—Capabilities Statement

LSI is a full-service provider of innovative and cutting-edge E-Discovery, litigation support, and information management solutions for law firms, corporations, and government agencies.

Solid Expertise, Trustworthy Results

LSI is an E-Discovery solutions company that provides information management technology and support services to law firms, corporate counsel, and government entities throughout the United States and Canada. With more than 20 years of experience and a highly knowledgeable staff of consultants, LSI consistently meets and exceeds client expectations with its personalized, innovative, and intelligent approach to complex information management and litigation projects.

As a provider of customized technology solutions to litigators since 1984, LSI has responded to our customers' growing needs by broadening our focus to encompass a diversity of organizations confronting ever-changing information management issues.

Services Overview

Customers rely on LSI to provide them with the knowledge, capability, and experience to successfully execute on their most important and challenging projects. A unique consultative approach, combined with a focus on building long-lasting partnerships, has enabled LSI to build an excellent reputation in the industry.

Our comprehensive services include the following:

- E-Discovery
- Litigation Readiness Consulting
- Project Management Outsourcing
- Document Management
- Secure Repository Hosting Services
- Project Consulting
- Software Development and Consulting
- Concordance and IPRO Software Reseller

"I consider LSI my 'preferred vendor of choice.' They are always professional, diplomatic, and their services are consistently outstanding."

Bonnie Nelson, Senior Paralegal,
Cooley Godward Kronish, LLP





7600 Colshire Drive
McLean, VA 22102
(877) 454-8797 or (571) 282-6050
www.litsys.com

Knowledge . . . Innovation . . . Service

LSI's experience allows us to select from a proven inventory of systems, methodologies, and tools to develop an integrated range of services that meets the client's functionality, schedule, and cost requirements. We offer clients the following core service solutions:

•E-Discovery

LSI's suite of information management and litigation support services provides clients with greater control over their E-Discovery engagements, and prepares them to better leverage E-Discovery intelligence. In addition to support for document collection, review, and processing, we provide full-time project support to paralegals, corporate general counsels, and their outside counsel.

•Document Management

LSI's automated document management tools enable clients to store large volumes of data and, with a simple search, retrieve relevant documents for review. LSI makes it simple to organize document collections into structured, secure systems that make those documents easy to categorize, search, and manage in large volumes.

•Secure Repository Hosting Services

LSI offers web-based document review via Concordance FYI, a powerful, yet intuitive solution that facilitates collaboration and helps streamline review efforts and costs. Our cost-effective solution includes secured server hosting, provisioning, monitoring, and management of fully redundant network infrastructure; 24 x 7 monitoring of server hardware; operating system and customer URLs; security patching and anti-virus management; security assessment services; SAS 70 Certified Environment upgrades; and more.

•Project Consulting

LSI's experienced staff of E-Discovery professionals guide clients through their technology challenges to arrive at logical, customized, and cost-effective solutions.

•Software Development & Consulting

After years of research, development and internal use, LSI offers some of the most powerful software tools for data management and image retrieval available in the industry.

•Concordance and IPRO Software Reseller & Implementation

Clients leverage the depth and breadth of our consultants' experience when confronting software implementation issues. LSI is a Concordance and IPRO reseller, and we frequently consult and assist clients with implementation and training of this software.



7600 Colshire Drive
McLean, VA 22102
(877) 454-8797 or (571) 282-6050
www.litsys.com

Providing Solutions Since 1984

Detail of Services Offered

•E-Discovery

- Capability to process hundreds of different file formats
- Native file processing for MS Outlook, Lotus Notes and GroupWise
- Deliverables can be produced in almost any format i.e., native, TIFF, PDF, PST, NSF, load files for database repositories, etc.
- Metadata and text extraction
- De-duplication within a source or across multiple sources
- Project Management support to litigation professionals, attorneys, paralegals, and corporate general counsel
- LSI Developed Processing Software provides accuracy, flexibility, and capability

•Secure Repository Hosting Services

- Collaborative document review software solution
- 24 x 7 monitoring of server hardware; operating system and customer URLs
- Security patching and anti-virus management
- Security assessment services
- SAS 70 Certified
- CPU and memory Scalability

•Document Management

- Automated document management tools enable clients to store large volumes of data and, with a simple search, retrieve relevant documents for review.
- LSI makes it simple to organize document collections into structured, secure systems that make those documents easy to categorize, search, and manage in large volumes.

•Software Development and Consulting

- Knowledgeable and experienced programmers
- VB6
- .NET
- C#
- CPL programming for Concordance

•Software Reseller and Implementation

- Concordance/FYI
- IPRO
- Certified Trainers



7600 Colshire Drive
McLean, VA 22102
(877) 454-8797 or (571) 282-6050
www.litsys.com

Client Focus

Government Clients

LSI is a pre-approved government vendor under the General Services Administration's (GSA) procurement schedule. A number of government agencies have contracted with LSI under Schedule GS-35F-0325K for our expertise and assistance in the areas of document management, information technology, and litigation support.

Commercial Clients

Law firms and corporations face new and urgent challenges related to discoverable information. From email messages to spread sheets to word processing documents, electronic evidence has become indispensable to the outcome and resolution of litigation.

LSI has extensive experience working on a variety of complex litigation projects, from antitrust concerns, to patent cases, to environmental matters. We've managed and processed millions of pages for our clients, created file and imaging networks, developed and applied software to improve processes and harness the Internet, and provided training and software solutions to hundreds of attorneys and paralegals and corporate counsel.

Selected Clients

Insurance Companies
Pharmaceutical Companies
Fortune 500 Corporations
PricewaterhouseCoopers
Deloitte
Williams & Connolly, LLP
Orrick, Herrington & Sutcliffe, LLP
Cooley Godward Kronish, LLP
Kirkland & Ellis, LLP
McGuire Woods, LLP
US Department of Energy
US Department of Justice
US Federal Elections Commission
US Office of Personnel Management
US Office of Special Counsel

Client Spotlight

LSI Rises to the Challenge in Complex E-File Conversion Project

Orrick, Herrington & Sutcliffe, a prominent international law firm, engaged LSI in a large electronic file conversion project. This project was particularly challenging, as not all the data provided to LSI was to be converted. The case team, the firm's client and LSI joined efforts to identify the relevant directories to be produced. In the end, LSI converted approximately 400,000 pages for production.

LSI assumed the lead on the project by identifying which employees were the owners of particular files and directories on the hard drive. LSI then created a detailed log of the data contained on the hard drive, which was critical to ascertaining which directories were to be converted. Finally, LSI converted approximately 40 GB's of data after filtering/finding the relevant data on the hard drive.

John Mora, the firm's U.S. Litigation Technology Manager, believes it is LSI's responsiveness, patience and trustworthiness that made the project a success, and underscores why LSI is a standout in the industry. "LSI provides sound consulting advice," says Mora. "Their work is highly technical, yet they know how to spoon feed it to lawyers who aren't tech-savvy. They don't mind doing some handholding."



7600 Colshire Drive
McLean, VA 22102
(877) 454-8797 or (571) 282-6050
www.litsys.com

The LSI Business Approach

LSI has pioneered the development, implementation, and refinement of technology in E-Discovery, including its own patented technologies. Our unique consultative approach, industry expertise, and unparalleled service guarantee results. These are just a few of the reasons why we give our clients *the EDGE*.

Collaborative Relationships

LSI joins forces with clients in a partnering, consultative relationship. We arrive at solutions that achieve meaningful results, and we monitor and troubleshoot projects every step along the way.

Customized Solutions

LSI customizes its scanning and coding systems to meet unique client needs, and we're able to design or tailor software solutions to each technology challenge.

Client Focus

LSI has a well-deserved reputation for providing responsive, deadline-driven services and customer support.

Dedicated Consultants

LSI senior consultants have been working in the industry for many years. They have a depth of experience and expertise that is genuine, substantive, and reflected in their long-term commitment to the industry.

Services With Clout

LSI stands behind its work. We maintain the highest quality in our services and the highest integrity in our business practices.

Competitive Pricing

LSI's prices are competitive and fair. You won't find any hidden, misleading or inflated fees.

LSI is an affiliate of Gannon International, Ltd., a 25-year-old privately held corporation with a network of affiliated corporations, partnerships, and joint ventures around the world. LSI is located in McLean, Virginia, where its executive management, project management, project services, administrative support, technical resources, and scanning departments reside.